Optimizing your business objectives

Project Management Excellence
Successfully managing projects – worldwide

Professional project management is a vital factor for the success of any company. Siemens successfully manages projects around the world every day – with more than 15,000 project managers.

“As a customer of Siemens, you can expect your project to be managed in an excellent, innovative and responsible manner.”

Peter Löscher, President and CEO of Siemens

“PM@Siemens focuses on continuously improving our project management standards in providing you best-in-class results.”

Dr. Hans-Jürgen Schloss, Program Director PM@Siemens
Rising to your challenges

Success in today’s business world requires innovation, flexibility and adaptability on a daily basis. The international business environment is constantly changing. Speed and quality are crucial for maintaining a competitive edge. Siemens has the project management knowledge and experience to help you outpace the competition over the long-term.
Our expertise is your edge

Years of experience managing numerous projects in diverse sectors have enabled us to establish a set of high class project management standards, methods and tools. Our combined expertise is directed at one single goal: to ensure highest project management quality and efficiency, regardless of the size and nature of your project.

Project categorization

In the first step, we assess and categorize your project according to its scope, risks and complexity. A team of qualified experts handles the management of your project. Clear-cut roles and responsibilities are laid out, both on your side and ours. Milestones are determined and the desired business impact and deliverables defined.

PM@Siemens represents efficiency and effectiveness in all project phases. It ensures transparency at all levels and always aims for complete customer satisfaction.

A commitment to ongoing improvement

PM@Siemens is our ongoing commitment to streamline, improve and strengthen our project management excellence around the world and across all Siemens sectors. At the same time, it is the basis of assurance that your project will be handled professionally by the right people – from start to finish.

Excellence is more than the sum of the parts

At Siemens, project management excellence is based on insights gathered from years of experience in countless industries and on know-how developed into best practices – in other words, on real substance. It also means combining our diverse expertise to offer you a totally integrated solution specifically designed to your needs.

After all, a total solution is more than the sum of the parts. It involves thorough analysis of the underlying problem definition, a well-balanced proposal and transparent bid, careful planning, targeted development, timely delivery and installation as well as anticipatory after-sales service support.

In a nutshell: it requires the kind of sophisticated project management that adds value to your business objectives: PM@Siemens.

“Categorizing projects serves the purpose of determining the skillsets required of the people who will be working on your project.”
Matching people with projects

At Siemens, a project is managed like a company. Our project managers think like entrepreneurs, taking responsibility for all aspects of the project. It is therefore crucial that the competencies and expertise of the personnel match the requirements of the project.

Categorization also serves the purpose of determining the skillsets required of the people who will be working on your project. We thereby look at factors such as experience with former projects, background and trainings, but also at other qualifications, skills and certifications.

PM@Siemens also offers internal certifications to fill the growing need for accredited project managers around the world. These certifications are available in three levels and provide proof of capabilities, skills and experience comparable to international standards such as PMI and IPMA.

Our project managers are involved in planning your project from day one. They coordinate the project team and make sure that project objectives are fully met according to the agreed timeline and within the defined budget. Above all, they are committed to achieving your business objectives throughout the process.

End-to-end management

PM@Siemens processes and operating models are designed to ensure that project targets are completed on schedule and in accordance with highest quality standards – both PM@Siemens and international quality standards. Standardized processes allow Siemens to draw from competencies throughout the organization in fulfilling your needs – across divisions, technologies and borders. PM@Siemens also ensures efficient transfer of project delivery throughout the service and maintenance phase.

Siemens accompanies your project every step of the way throughout the entire life cycle. All relevant deliverables are recorded using standardized documentation.

During the project, we ensure that the project plan is followed thoroughly. We thereby monitor the compliance with your requirements at all project phases in helping to avoid complications before they occur. Most importantly, it allows us to fully honor your wishes.

Complete transparency

PM@Siemens projects are supported by advanced IT tools that provide a high level of transparency. The frequency and scope of the quality checks are dependent on your business, your objectives and your internal processes, and are therefore defined in cooperation with you.

Regular status meetings help both sides better monitor project progress. They also play a vital role in the information exchange between the project team and management, particularly when supporting the coordination of project actions.

IT tools allow us to continuously monitor the quality of the work and to avoid potential pitfalls. They help us respond quickly to mitigate risks – thereby supporting the development of your project to your complete satisfaction.

Any contractual obligation of Siemens AG, its affiliates or third parties in relation to the application of project management methodologies can only arise on a separately agreed and individual basis.

“Through PM@Siemens, good practices and lessons learned during one project are shared throughout the organization. As a result, you benefit from the combined knowledge of our extremely rich and diverse project culture.”